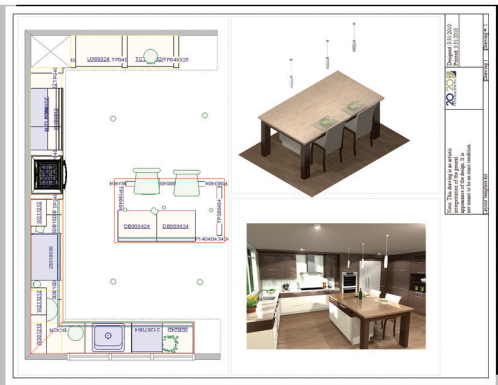Improving the dealer experience is a key competitive differentiator for furniture manufacturers. By linking 2020 Design software with 2020 Insight manufacturing operations management platform, you can streamline order processing, enhance customer service and improve product quality and on-time delivery. Only 2020 offers a comprehensive suite of point-of-sale solutions for furniture manufacturers that can manage the entire documentation chain from quote to billing. Reinvent the retail experience with seamless integration from design to the job site.

Make it easier to share design details.

Import 2020 Design files directly into an order to create a seamless connection between the customer's vision and the production specifications.

Make it easier to manage customer orders.

Integration of point of sale with manufacturing systems provides the order desk with accurate pricing and design quotes, accurate delivery and installation scheduling, as well as visibility into order status throughout the production process.

Benefits

Reduce production costs
Reduce manufacturing overhead and improve responsiveness by automating the order entry, order validation and engineering processes.

Enhance customer experience
Point-of-sale integration with 2020 Insight delivers accurate price quotes and delivery schedules directly to the sales desk.
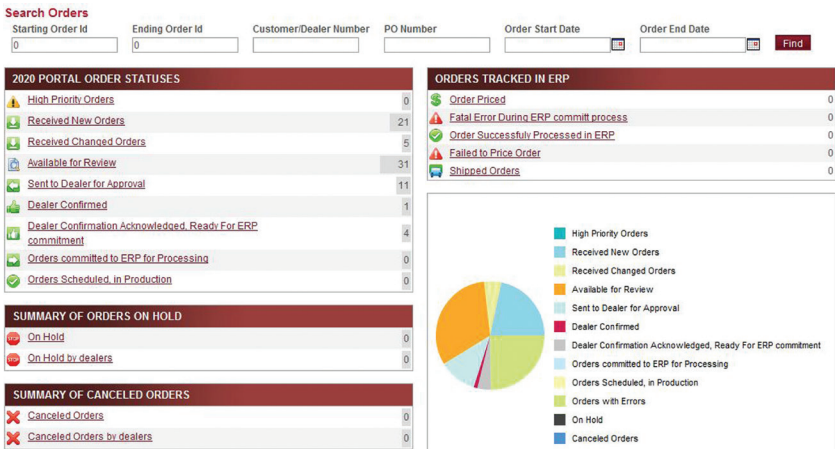
Ensure accurate order entry
Design drawings and customer instructions are electronically passed to manufacturing and remain part of the production work order.

Increase sales volumes
Simplified order processing can allow you to increase sales volumes without adding order management resources.

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Make it easier for dealers to create orders.

Dealers can supply detailed information such as drawings and instructions directly into the production workflow.

Make it easier to respond to customer requests.

Dealers can create accurate proposals and order-ready specifications quickly using 2020 Worksheet and then export them to furniture manufacturers that are using 2020 Insight to produce the order.

Features

2020 Live Suite integration
Electronically transfer design files directly from the dealer to Enterprise inSight for seamless order processing.

2020 Design link
Automatically import any standard 2020 Design file into a sales order that includes drawings and instructions.

2020 Worksheet link
Automatically import a 2020 Worksheet file sent from the dealer into your sales order system.

Standard EDI formats
Standard file types can be automatically imported by using your FTP, email, or messaging system.

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