# 2020 Live Order

## Integration with 2020 Insight



#### **About 2020 Live Order**

2020 Live Order is a web-based order management solution that allows dealers to automatically generate electronic purchase orders from their 2020 Design KIT files. Dealers can electronically manage, submit and track orders with manufacturers who use 2020 Insight or who use 2020 Live Linq combined with a traditional ERP system. In both scenarios, the system communicates order status updates between dealers and manufacturers, and orders can be tracked at every step of the lifecycle. However, there are some benefits to implementing the 2020 Live Order/2020 Insight scenario.

### Integrating with 2020 Insight

When manufacturers integrate 2020 Live Order with 2020 Insight, there is no middle-ware solution. The overall functionality is faster, more robust and more flexible, and the system is simpler to configure, implement and maintain. Coupled with 2020 Insight's industry leading product configuration and order management capability, the 2020 Live Order and 2020 Insight integration provides a truly seamless and information-rich electronic order processing solution.

#### **Features**

#### **Operational simplicity**

Enjoy less complexity with this integrated end-to-end solution that is simpler to implement and configure than traditional, pieced-together systems and does not require an external database to facilitate communication or the associated maintenance, version control, monitoring, and error checking needed to ensure accurate information flow.

#### Simple data configuration

Simplify your catalog maintenance process when you configure and map catalog data right in Enterprise inSight. Built specifically for this industry, inSight's catalog maintenance is tailored to the needs of cabinet and furniture manufacturers and drives inSight's powerful product configuration and order processing functionality, resulting in accurate, rich order data.

## Fast and timely communication

Take advantage of real-time information processing and delivery from order capture to order fulfillment. Tailor the system to define important order status milestones and to communicate with your dealers when it's important within your operational workflow.

## **Compare Systems**

A side-by-side comparison demonstrates the benefits of integrating 2020 Live Order with 2020 Insight:

|  | 2020 Live Order + 2020 Insight | 2020 Live Linq + Existing ERP |
|--|--------------------------------|-------------------------------|
| Requires dedicated web server  |                                | V                             |
| Requires specialized setup and configuration   |                                | <b>v</b>                      |
| Native integration to Order Management Function  | ~                              |                               |
| Tailor implementation to provide dealers with real-time status updates when appropriate. | <b>✓</b>                       |                               |
| Native catalog mapping   | <b>~</b>                       |                               |
| Real-time order validation   | <b>~</b>                       |                               |
| Automatic pricing for quotations   | <b>~</b>                       |                               |
| 2020 Design KIT files and other order documents automatically attached to sales order    | <b>✓</b>                       |                               |
| Ability to make changes to original design data and update existing order                | ~                              |                               |
| Automatic acknowledgement and document exchange with 2020 Live Order                     | ~                              |                               |
| Collect and analyze customer demographic information                                     | <b>✓</b>                       |                               |

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