



"I can't imagine my life without 2020 Design."  
—Shelley Cummins, Jay Rambo Co.

## 2020 Customer Spotlight

Shelley Cummins grew up with a father who was a furniture and cabinet maker, so she has always been familiar with the interior design industry. She attended the University of Oklahoma, College of Architecture and received her B.A. degree in Interior Design. While studying, she interned at a kitchen and bath showroom and really enjoyed it. Upon graduating, she began working as a designer for The Home Depot. As part of their program she became a Certified Kitchen Designer (CKD).

In 1996, she started work for Jay Rambo Co. During this time, she took some time off from designing while her husband was deployed overseas with the Army. When he came home, she went back to work for her mentor/boss, Ralph Lackner CKD, CBD, and owner of Jay Rambo Co. where she still works today.

### Working with 2020

Shelley started her career using 2020 Design when she joined The Home Depot. At the time, using computers for design was a new phenomenon and was run on a dos-based system. Shelley had been trained to do everything by hand, so using a computer was much faster! She enjoyed sitting down with people who would bring in sketches on paper, napkins, even corners of grocery sacks and wait for her to layout their kitchen before their eyes. Shelley typically does most of her drawings in black and white line drawings because clients can touch and see Jay Rambo's products in the room, however one of her favorite features of 2020 Design is the rendering capabilities which she enjoys to do when time allows. "I can't imagine my life without 2020 Design," states Shelley. "It saves me a lot of time."

Jay Rambo Co. has their own catalog that is always evolving and has many specialized pieces. Having a 2020 Design catalog helps their 100+ dealers sell more Jay Rambo Co. products, design faster with more accuracy, and quote more easily using embedded pricing with the catalog.

Shelley likes to stay up-to-date with the latest version of 2020 Design. She visits the support portal for the latest release and to view videos and tutorials for learning new tips. She is also a member of the 2020 Community.



### About the Designer

#### Shelley Cummins

Kitchen & Bath Designer  
Jay Rambo Co.  
Tulsa, OK

**Favorite color:** Green

#### Favorite design style:

Retro-modern. Sleek appliances, warm woods with a simple yet modern flair.

**Favorite quote:** "Something wonderful happens every day if you let it."—Graham Chapman