



“With 2020 Fusion and DB-Manager’s support, we have built a perfect tool for our dealers,” says Harri Nieminen, Mellano Product Manager. “Twice a year we update Mellano’s 2020 Fusion catalogs and distribute to all dealers and retailers who use the 2020 Fusion design software to demonstrate or design kitchens for their customers. 2020 Fusion is simple to use and provides dealers with the ability not only to showcase our products in all possible scenarios, but also to calculate the costs of the plans in real time using the add-on module (from DB-Manager) 2020 Fusion Sales. The finished plans are then sent directly through the Mellano ordering system, avoiding any possibility of errors and ensuring a delivery of products in just 5 days.”

Mellano is one of Finland’s biggest kitchen cabinet and kitchen component manufacturers. Mellano provides high-quality cabinets and components combined with fast and secure delivery, ensuring their dealers the opportunity to build a successful business. Mellano uses 2020 Fusion as do their dealers.

MELLANO OY IS SERVICED BY DB-MANAGER OY, OUR VALUE ADDED RESELLER:



DB-MANAGER OY

DB-Manager Oy develops and markets software solutions that increase productivity and profitability, including enterprise resource planning systems, customer relationship management systems, planning tools and web-based solutions for e-business. The company’s success is based on long-term partnerships with customers, innovative employees and reliable, helpful customer service. DB-Manager Oy has over 500 longstanding customers in Finland and the Baltic countries. DB-Manager resells 2020 Fusion in Finland, Estonia, Latvia and Lithuania. Customers include kitchen manufacturers and distributors.