2020 Design Content in the Cloud

Manufacturer Beta and User Pilot

Content Author Partners



Agenda

- Demo using active content
- Conversion Options / Process
- Manufacturer Beta & User Pilot programs
- Timelines / Next Steps
- Follow-Up Meetings with Individual Partners

Conversion to Cloud Format Options / Process

Short term

- Developing Authoring and Publishing Tools
- File-based catalogs are Master Catalogs
- 2020 will convert to Cloud-based format (1-2 days) and publish

Longer term

- Introduce Authoring / Publishing Tools (Mid CY2020)
- Working closely with our Content Author Partners during/after development

Timing of CiC Implementation

- Manufacturer Beta
 - 2 week review timeframe 1-2 times before user pilot
 - Starting in May 2019
- User Pilot
 - 3 week review by designers in field
 - Expected Nov-Dec 2019



Manufacturer Beta program

- Get manufacturer feedback on 2020 Design functionality and condition of their initial cloud-based catalogs
- 2 phases a second review as we add functionality to 2020
 Design and make changes to Manufacturer catalogs
- Each phase lasts 1-2 weeks with specific tasks and feedback process
- Phase 1 June-July; Phase 2 Aug-Sept
- Closed loop after each phase also discuss suggested structure changes to catalog to optimize Designer use.

Manufacturer Beta - continued

- Current Phase 1 Beta version requires a machine without another installation of 2020 Design
- We can help you ensure you retain catalogs and project data on those machines before installing Beta version.
- We will help you uninstall Beta version after you provide feedback for each phase.



User Pilot

- Getting user feedback on 2020 Design functionality and feedback on specific catalogs used.
- Scheduled for Late Oct 2019.
- Asking participating Manufacturers to nominate Dealers to participate.
- 2020 will provide Manufacturers access to Pilot User feedback regarding their catalog
- General release: Early 2020

Memorandum of Understanding

- Highlights expectations of participating in Manufacturer Beta and User Pilot
- NON-BINDING (no fiscal or contractual obligations merely statement of intent)

Triggers release of Manufacturer Beta logins, downloads of

facturer" to participate in pu

Beta version



Timelines / Next Steps

- Provide us with one or more Catalogs for conversion to cloudbased format - ASAP
- Review Manufacturer Beta program documents and <u>complete</u>
 <u>MOU</u> ASAP
- Participate in Phase 1 and Phase 2 of Beta (May-July and Aug-Sept)
- Nominate Dealers for User Pilot During Beta Phase 1
- User Pilot Oct 2019



Questions/Catalog review/Beta Documents

Contact Doug Landman, Acct Mgr – 2020 Cloud

Doug.Landman@2020spaces.com Cell 616-460-1251