



2020 Partners

Integration Partners

Opening doors to mutual success.

2020 Integration Partners provide products which integrate with and/or complement our products to enhance or extend the solutions we provide. Our integration partners ensure that their products are interoperable with ours and that data and other information can flow easily between applications.

2020spaces.com/2020Partners

Welcome to 2020

2020 helps professional designers, retailers and manufacturers in the interior design and furniture industries bring ideas to life, inspire innovation and streamline processes. By providing end-to-end solutions and the world's largest collection of manufacturer's catalogs, 2020 provides businesses with the software and content to be more efficient, integrated and productive.

2020 Partner Program for Solution Integration partners

2020 Integration Partners provide products which integrate with and complement 2020 products to enhance or extend the solutions we provide. Our integration partners ensure that their products are interoperable with ours and that data and other information can flow easily between applications.

2020 collaborates with our partners to develop integrated solutions that address the needs and requirements of our customers and open new doors to mutual success.

Integration Partner Benefits

2020 is a strategic software solution partner that allows you to expand your market presence, increase visibility of your products and grow your business.

Market Presence

2020 provides tools and resources that help increase visibility of your products to the 2020 sales teams and prospective customers around the world:

- Featured placement as an integration partner on our corporate website
- Share information and collateral about your products and our integrated solution with 2020 Sales Teams across the globe via our 2020 Sales Portal
- Collaborate on customer focused campaigns, web seminars, newsletters, customer success stories through co-marketing opportunities
- Build a website and collateral easily with the help of our 2020 Partner Guide
- Use of the internationally recognized 2020 Authorized Partner logo
- Participation at 2020 customer events

Increased Revenues

There are clear financial benefits to becoming a 2020 integration partner. Expand your business through combined reach:

- Increased leads: global market reach over 25,000 customers and millions of users globally
- New market opportunities

Additional Benefits

- Access to 2020 API's
- Defined engagement with a 2020 Product Manager
- Defined engagement with a Sales Account Manager (where required)
- Level 1 support for development with 2020 API's
- Create a competitive advantage by enhancing your offering
- Reduced rate and free annual maintenance fee for one 2020 product license to be used for development and demonstration purposes

Why Partner With 2020?

- 25+ years experience in the interior design & furniture manufacturing software industry
- Global market reach—over 25,000 customers and millions of users globally
- Access to over 2,300 manufacturer catalogs
- Innovative and the leading provider of end-to-end solutions for the interior design and furniture industry
- Have solutions in more than 48,000 stores and manufacturing sites across 100 countries
- Dedicated & focused on building long lasting relationships

What 2020 Partners are Saying

"The Cadsoft Envisioneer integration with 2020 Design benefits both of our client bases by improving communication within the construction industry and reducing data duplication at each phase of the design process—saving our client's time and reducing potential errors. 2020 provided instrumental support during each phase of the integration process and the collaborative partnership has opened up numerous new opportunities for our business."

*Brad Fink
Vice-President, CADsoft Corporation*

Integration Partner Requirements

2020 is looking for innovative partners who can provide a high-value proposition of an integrated solution that addresses a requirement in the market or identifies new markets and/or opportunities. In addition, to become a solution integration partner you must address the following requirements:

- Provide a high-level business case for the integrated or complementary solution
- Have the appropriate resources to support the development of the solution
- Assure technical proficiency of the resources
- Possess the skills and resources required to sell, support and implement the integrated solution
- Deliver a successful case study or reference customer
- Contribute an annual program fee

Join the Partner Program Today

To inquire about becoming a 2020 Integration Partner, visit 2020spaces.com/2020Partners or e-mail partnerinfo@2020spaces.com.

2020
AUTHORIZED
PARTNER



2020

About 2020

2020 helps professional designers, retailers and manufacturers in the interior design and furniture industries capture ideas, inspire innovation and streamline processes. By providing end-to-end solutions and the world's largest collection of manufacturers' catalogs, 2020 provides businesses with the software and content to be more efficient, integrated and productive.



Professional

Enabling professional designers to create kitchens, bathrooms, closets and commercial offices which look as stunning on the screen as they will in reality.



Manufacturing

Providing furniture and cabinet manufacturers a complete manufacturing operations management capability developed to meet their needs.



Retail

Empowering interior home improvement retailers to inspire the imagination of their customers and accelerate decision making.

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Osnabrück, Germany
Ashford, UK
Bolton, UK

Asia-Pacific

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Shanghai, China
Pune, India